1. Developed and delivered technical training designed to enable and educate [Type] software implementation partners.
2. Conducted technical workshops and education sessions for customers, [Job title]s and [Type] teams.
3. Provided support during customer implementations and applied industry best practices.
4. Created strong relationships with key decision makers as trusted consultant of [Type] product line.
5. Executed application database upgrades, backups and restore duties.
6. Installed, integrated and deployed [Software] product in client environments.
7. Presented roadmap and technology infrastructure to customers, demonstrating deep familiarity with APIs, platform infrastructure, security and integration capabilities.
8. Worked with clients post-implementation on user testing, debugging, support and maintenance.
9. Communicated with partners and clients to update product and implementation status at technical or functional level.
10. Managed project scope, schedule, status and documentation.
11. Worked closely with product teams to define and prioritize partner feature requests
12. Oversaw quality assurance objectives, spanning [Action], [Action] and [Action].
13. Assisted [Type] and [Type] teams in responses to customer and prospective customer evaluations, escalations and technical requirements documents.
14. Worked with customers or prospective customers to develop integrated solutions and lead detailed architectural dialogues to facilitate delivery of comprehensive solution.
15. Managed project planning, resource allocation, scope, schedule, status and documentation.
16. Guided and influenced existing partners on recommended upgrades and enhancements to integrated solutions.
17. Conducted research to evaluate systems design and process efficiency.
18. Set up and installed software on both [Type] and [Type] platforms.
19. Managed and delivered advanced customization and configuration for [Type] solutions.
20. Supervised deployments and provided troubleshooting and user support.